



**HUTCHMED INTERACTIONS  
WITH HEALTHCARE  
ORGANIZATIONS, HEALTHCARE  
PROFESSIONALS, PATIENTS  
AND PATIENT ORGANIZATIONS**

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## Definitions

### Healthcare Organizations (HCO)

means typically an organization that is comprised of healthcare professionals and that provides healthcare service and/or conducts healthcare research.

### Healthcare Professionals (HCPs)

means any member of the medical, dental, pharmacy or nursing professions or any other person who in the course of his or her professional activities may prescribe, recommend, purchase, supply, or administer a pharmaceutical product.

### Patient Organizations

means a non-profit institution that primarily represents the interests and needs of patients, their families and/or caregivers. Patient Organizations may be comprised of volunteers and/or professional staff; they may or may not be formally constituted entities. Patient organizations may focus on broad or narrow disease states and may engage in a variety of activities including, but not limited to, disease and treatment education, pre and post-diagnosis support and counseling, advocacy, funding of medical research.

## General Principle

HUTCHMED pursues high ethical standards in medical interaction programs with medical institutions and relevant professional associations and conducts medical interaction programs with HCPs and relevant stakeholders to enhance the practice of medicine for the purpose of patient benefit. Medical interaction programs focus on informing HCPs about medicines, providing scientific and educational information and supporting medical research and education.

The engagement by HUTCHMED with HCOs and HCPs must not interfere with the independence of the HCOs and/ or HCPs and any support provided under such engagement must not be perceived as an inducement or reward to the HCOs or relevant HCPs for prescribing, recommending, purchasing, supplying or administering HUTCHMED products.

HUTCHMED has detailed internal policies regulating its interactions with HCOs, HCPs, Patients and Patient Organizations.

## Healthcare Organizations (HCO)

HUTCHMED only engages with reputable institutions/organizations and any financial support provided to such HCOs has to be: (i) for a clearly identified and legitimate purpose; (ii) covered by a written agreement between the parties to enhance the transparency of funds transfer and documentation; and (iii) paid directly to the HCO receiving support.

## Healthcare Professionals (HCPs)

HUTCHMED may engage HCPs for delivering professional services including (i) inviting HCPs to speak at events for scientific and/or educational information exchange; or (ii) consulting or seeking for expert input based on the professional knowledge, skills and academic influence of the HCPs.

Engagement and interaction with HCPs should be based on legitimate business needs. Fees and expenses incurred by the engagement and interaction with HCPs should be at a fair market value (FMV) for the service being provided.

Hospitality must be provided only in conjunction with a specific business purpose and should be reasonable based on local standards. HUTCHMED does not provide or pay for entertainment, other leisure or social activities. HUTCHMED further prohibits gifts to HCPs and providing or offering of cash, cash equivalents, or personal services to HCPs.

## Patients and Patient Organizations

Patient Support Programs (“PSP”) must be designed for the benefit of patients. PSP is non-promotional. PSP must not have the intention or be perceived as a means to improperly influence relevant stakeholders with a purpose to promote or induce prescription.

Interaction and communication with patients must strictly comply with the relevant laws and regulations. HUTCHMED will not promote prescription drug to patients.

The collection of information and data from patients must strictly comply with the relevant laws and regulations. Explicit and informed consent in written form from patient shall be obtained prior to enrollment in PSP.